



LEVERAGED & EQUITY INVESTMENT PARTNERS

New, structured financing that lowers the cost of capital,  
transfers risk and grants access to more open investment.

[www.leaseinvestment.com](http://www.leaseinvestment.com)

Infrastructure, project, renewables  
and corporate funding; combining  
risk mitigation, transfer and  
structured financing.

Available to project sponsors,  
companies, investment vehicles and  
regulated lenders.

# A brief overview of Leveraged & Equity Investment Partners



## Leveraged & Equity Investment Partners

L&EIP is a specialist in the transfer of project risk, and associated funding, to credit risk. We use our own proprietary credit risk mitigation techniques and intellectual property in conjunction with established systems and institutional capital markets for the deployment of institutional, risk transferred funding.



## Our values

The Directors regard independence; transparency; excellent service to clients and partners; market-leading expertise; honesty, integrity and fairness essential in all dealings.



## Activities

We provide unique credit risk mitigated and risk transferred structured finance; together with strategic commercial & investment banking services, contributing to a robust funding business model to obtain specialised public and private sector financing.



## Focuses

Projects/Infrastructure, Energy & Renewables , Medium Ticket Corporate, Technology, Real Estate and Defined Benefit Pension Scheme Deficits.



## Expertise

We structure and design innovative funding approaches, our creative credit risk mitigated financial architecture and managerial skills are integrated into strategic business visions and plans providing real value to our clients by the provision of flexible institutionally sourced capital lowering the weighted average cost of capital (WACC).



# Regulated debt and investment post the financial crisis and Covid 19.



## The investment and debt funding problem post 2007/8.

Following the financial crisis of 2007/8, project and commercial risk factors have been exponentially increased under post-crisis capital adequacy ratios; and are considered to be one of the major factors behind the global funding shortfall, in project and infrastructure alone is estimated to exceed \$3.7 trillion\*.

This project and commercial risk, combined with regulatory compliance requirements, can result in financing sources such as banks, asset managers, pension schemes, private investment and sovereign wealth funds rejecting valid investment proposals. The consequence, a lack of external direct investment and job creation at non-financial institutions and sub-sovereign state level or lower.

## Post Covid 19?

Governments worldwide have already spent \$10 trillion during the pandemic.

Corporate revenues are forecast to fall over 20%.

Falling revenues will likely result in a greater need for external finance.

A surge in sovereign borrowing will likely divert institutional risk averse capital away from private sector financing.

Under Basel III and equivalent regulatory strictures will regulated lenders be able to fill the gap for unrated and non-investment grade funding?





## In a highly leveraged post Covid 19 world, how do L&EIP solutions benefit borrowers?



### **Where and what.**

We provide institutional capital funding and investment on an international basis from Australia to North America, and most posts in between, our clients are largely infrastructure, projects or renewable energy, real estate, technology, and income producing hard asset constructions.

Our consortium comprises of multinational professionals with extensive experience and knowledge in specialised insurance and financing and an extensive know-how of international insurance and banking facilities procurement and management. Our executives and teams' collective experience span more than sixty years in structuring and managing various insurance and funding schemes.

### **Core approach.**



Through L&EIP structuring, credit risk mitigation and risk conversion skill set, plus the combined intelligence and risk-sharing expertise of the Lloyd's of London market's underwriters and brokers, we aim to create a more open opportunity investment and financing world.

We have close relationships with key underwriters in the Lloyd's of London insurance markets, in addition to reputable international markets. Lloyd's is the world's specialist insurance and reinsurance market. With expertise earned over centuries, Lloyd's is the foundation of the insurance industry and the future of it. For over three hundred years, people, businesses, and communities have relied on the Lloyd's market to protect what matters most and we are proud to be accepted as one of the most innovative de-risking business partners.



# Leveraged & Equity Investment Partners market access and facilities.



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## **The lowest cost capital markets.**

Institutional investment capital is the lowest cost capital source, the capital market used by sovereign borrowers. Ordinarily, this market is not accessible to project or infrastructure sponsors, non-investment grade corporates or similarly profiled borrowers. Our proprietary funding and risk transfer facilitates access to this market.



## **United States of America institutional financing access.**

L&EIP has right of access to USA institutional capital. Any viable L&EIP designed and credit risk mitigated borrowing requirement, in approved jurisdictions, can source capital from single or multiple sources; with underwritten, streamlined and predefined processes.



## **Additional specialist facilities.**

L&EIP's operational base is in the centre of London. London's financial knowledge, experience, performance, and talent across each of the sector's verticals is world class, making it uniquely positioned to provide additional financial and professional services, in addition to Lloyd's of London, to L&EIP and their clients.



## **European based institutional capital.**

Additional partners set-up, administer and provide the support of dedicated Luxembourg funds. For L&EIP designed and credit risk mitigated structures; in the form of a Reserved Alternative Investment Fund, under SICAR or stand alone SICAR, and a Private Debt Fund under the law of Luxembourg SICAV for bond issuance.



## **Summary.**

L&EIP proprietary structures provide access to the world's largest capital market and financial centre\*\*.

L&EIP proprietary structures afford access to the world's largest specialist insurance market\*\*\*.

L&EIP proprietary structures enable access to one of the EU's leading financial sectors in one of only 10 AAA rated countries\*\*\*\*.

# Leveraged & Equity Investment Partners logistically.

L&EIP's main operational base is the United Kingdom (UK) in the centre of London.

Whilst operationally based in the UK, our legal base is in the British Virgin Islands (BVI). The BVI is a British Overseas Territory and so the law of the country is based on the British legal system and English common law. One of the two pillars of the economy is offshore financial services. This historical and legal background continues to give the BVI a number of clear advantages for the international business community, including enduring political and economic stability, a business-friendly operating environment, a pool of knowledgeable and qualified professionals and a well-developed infrastructure. Thereby offering companies such as L&EIP and its clients close ties to the financial expertise of London, whilst being physically located only a few hours from the United States of America.

In 2021 L&EIP will be opening a European Union based office to ensure practical access to, and legal compliance with, the EU post Brexit.

Additionally, we have agent offices in Australia, Canada, Ireland and the USA.





## L&EIP CEO Profile

# Christopher Bardouleau

- Leveraged & Equity Global Capital S.A - Chief Executive Officer.
- Concurrently: Joint Chief Executive Officer – Credit Risk Mitigation (Services) Limited.
- Chris is based in the South West of England and London being responsible for structuring and de-risking financing proposals.
- He has more than thirty years' experience in structured insurance and finance including positions at Barclays, Citibank and in the Channel Islands and has developed bespoke financing solutions across projects, infrastructure, corporate pensions, rescues and real estate.
- Representative clients have included Texaco, Marks & Spencer, Nationwide Building Society, Serco and the John Lewis Partnership.
- Chris structured and sourced the funding partner for a VAT exempt client who wanted to reclaim the VAT from a major software role out across their complete organisation.
- A de-risking of the logistics funding and cost risk structure for one of the leading publicly quoted UK retailers, reducing operational costs and risks across their complete transport infrastructure.
- Advised and structured off balance sheet funding for the ICT, software inclusive, costs of two publicly quoted outsourcing companies enabling them to smooth costs of ICT across projects, without the typical peaks and troughs affecting cashflow adversely against fixed income contracts.
- Created the first “per user” software licensing structure, and requisite funding for the innovator, and now market leading cloud computing company Citrix.
- Chris was probably the first financier to identify and address the issue of pension scheme deficits affecting large employers internationally. The core, vanilla, solution provides an immediate capital provision for the sponsor to eliminate the deficit, go to full buy-out, or any points in between, off balance sheet.
- Designed the LC insurance structure to enable issuers to have minimum “A” rated counter parties to LC issuance, creating new, low cost, flexible funding markets.
- Structured and implemented the post Covid Interest & Principal Risk Swaps & Structured Note Finance Programme.



# Thank You for your time and consideration.

Our CEO's primary contact details are below

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## Presentation reference points.

\* <https://www.gihub.org/news/new-report-global-infrastructure-outlook-launches/>

\*\* <https://www.longfinance.net/programmes/financial-centre-futures/global-financial-centres-index/>

\*\*\* <https://www.lloyds.com/about-lloyds/history>

\*\*\*\* <https://www.luxembourgforfinance.com/en/why-luxembourg/stability/>

